

Message Text

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PAGE 01 TOKYO 02362 180843Z

21

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 COME-00 PA-02 /019 W

----- 129564

R 180837Z FEB 76

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 6966

UNCLAS TOKYO 2362

E.O. 11652: N/A

TAGS: BTRA, JA

SUBJECT: REVERSE INVESTMENT MISSION - TENNESSEE

REF: STATE 033904

1. SHIJIMA SENT REQUESTED INFORMATION BOTH TO MR. MOSLEY OF UNION PLANTERS NATIONAL BANK OF MEMPHIS AND TO MR. FISHER BY LETTER DATED FEBRUARY 10 AND 12 RESPECTIVELY.

2. USHIJIMA SUGGESTED IN THESE LETTERS THAT THEY WRITE DIRECTLY TO COMMERCIAL COUNSELOR SHOULD THEY REQUIRE FURTHER ASSISTANCE.

3. PER MMSLEY'S REQUEST (PARA 2 REFTEL), USHIJIMA SENT NAMES OF SOME 50 FIRMS NOW DOING BUSINESS IN THE U.S. USHIJIMA SENT FISHER NAMES OF JAPANSE PUBLICATIONS IN WHCH THEY MAY ADVERTISE.

4. FYI: USHIJIMA'S INVOLVEMENT THIS MISSION AROSE FROM HIS VISIT TO MEMPHIS LAST SUMMER AS PART OF COMMERCE FSL TRAINING PROGRAM. WHERE HE MET MOSLY. MOSLEY SAID HIS BANK WAS HOPING TO ATTRACT JAPANESE IVESTORS TO TENNESSEE AS A WAY OF EXPANDING THE BANK'S OWN LIST OF CLIENTS. MOSLEY VISITED JAPAN LAST SEPTEMBER FOR PRELIMINARY INVESTIGATIONS AND MET WITH USHIJIMA. USHIJIMA DID NOT ALLOCATE HIGH PRIORITY TO MOSLEY'S PERSONAL REQUEST SINCE THERE APPERED TO BE NO SENSE OF URGENCY IN THE REQUEST. MOSLEY TELEPHONED USHIJIMA FEB 11
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TO SAY THAT HE WAS RESIGNING FROM THE BANK IN A FEW

WEEKS AND FISHER WILL HANDLE SUBJECT MISSION. END FYI.
HODGSON

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976TOKYO02362
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760060-0255
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760237/aaaabgfz.tel
Line Count: 63
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 33904
Review Action: RELEASED, APPROVED
Review Authority: ullricre
Review Comment: n/a
Review Content Flags:
Review Date: 19 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 JUL 2004 by oatisao>; APPROVED <02 SEP 2004 by ullricre>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: REVERSE INVESTMENT MISSION - TENNESSEE
TAGS: BTRA, JA
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006